SUCCESSION CAPITAL

SUMMARY

Allied Succession Capital seeks to acquire a privately owned US-based business. ASC offers exiting business owners the opportunity to transition all or a majority of their business to an experienced professional, backed by knowledgeable and compassionate business leaders, who will sustain and grow their business for the long term.

APPROACH

Allied Succession Capital aims to develop working partnerships with business owners to insure a smooth transition of ownership. During our diligence process, we ensure that our decision to acquire the business is viable. After the transition of ownership, we secure & grow the business through sales initiatives, employee development, and streamlined operations.

INFORMATION MEMORANDUM

MISSION

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PROCESS

ENCAGE in open and honest dialogue about your goals and expectations. **EXPLORE** and discuss your business, customers, and its addressable market. **PLAN** your succession & secure the future of your business, together **TRANSITION** your ownership to a motivated and compassionate team

CRITERIA

US-Based & Privately-Owned EBITDA: Greater than \$1.0M Last 3 Years of Positive Cash Flows Recurring/Contractual Revenues Low Customer Concentration Straightforward Business Model

FOUNDER

ADAM LEEMAN

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- Over 15 years of professional experience
- International operating experience (Latin America and Asia)
- Most recent role: Head of Finance at \$30M growth-stage manufacturer in Texas
- Finance, operations, and sales experience
- Participated in two successful business turnarounds
- Track record of driving sales growth through data and strategy
- Proficient in streamlining business operations
- Experience leading implementation of new IT systems and cloud-based software